PROCUREMENT RESEARCH / DEMONSTRATION

Military recruiting-office janitorial services

HISTORICAL EXAMPLE - CLOSED AND AWARDED
Use this report to assess the research service. This is not a live invitation to bid.

Opportunity	Verified facts
Notice / buyer	W9123624Q5027 - Joint Recruiting Facilities Janitorial Services Group 3 U.S. Army Corps of Engineers, Norfolk District [1]
Region / scale	Chesapeake, Virginia Beach and Portsmouth, VA 9 quoted spaces; 20,685 sq. ft. calculated from the listed areas [2, p. 2]
Contract / eligibility	One firm-fixed-price contract; base year plus two option years Total small-business set-aside; NAICS 561720; PSC S201 [1, 2, p. 1]
Final quote deadline	September 9, 2024, 2:00 p.m. EDT - already passed [2, p. 2]
Recorded outcome	Awarded September 26, 2024; W9123624P5027 Recorded base and all-options value: $98,136 [5]

Screening decision

Do not pursue this closed procurement. As a model for a future similar notice, it is a conditional fit for an established Hampton Roads operator with relevant references, daytime staffing and qualified carpet-cleaning capacity. No researched prospect has been confirmed able or eligible to perform it.

The recorded award value includes options. It is not verified realized spending, contractor profit or a recommended bid price. No future recompete date is assumed.

What this screen catches

A general cleaning description conceals specialist carpet requirements and appointment-based access. An amendment changes a submission requirement. These findings illustrate the value of checking source documents before estimating or preparing a quote.

REQUIREMENTS / REVIEW HANDOFF

What the bidder needed

Requirement	Verified instruction / review action
Quote package	Completed bid schedule with supporting pricing, signed amendments and technical information. The pricing schedule itself was not reviewed. [2, p. 1]
Experience evidence	Three similar projects from the preceding three years, with references and the requested project details. Evaluation considered technical, past performance and price; it was not described as price alone. [2, p. 3]
Submission	Email to the named contract specialist with W9123624Q5027 in the subject. Pricing valid for 90 days. The historical deadline has passed; do not send a quote now. [2, p. 2]
Amendment change	Amendment 0003 removed a separate Certificate of Insurance submission requirement. This does not establish that the contractor had no insurance obligations. [3, p. 1]
Post-award setup	Initial work schedule within 15 days; Quality Control Program within 30 calendar days after award. Background investigations and identification requirements apply before work. [4, pp. 4-5, 8]

Delivery and estimating flags

Specialist work: the work statement requires twice-yearly truck-mounted hot-water carpet extraction by an IICRC Master Cleaner, plus the specified treatment. Verify credentials and any permitted subcontract arrangement. [4, p. 3]

Route and access: routine cleaning is generally between 8 a.m. and 4 p.m. on weekdays or by appointment. A military representative unlocks and remains present; cleaners receive no keys or codes. Include travel and scheduling in the estimate. [4, p. 1]

Frequency and quantities: the template uses two or three visits weekly according to space size, but contains wording to reconcile. Periodic-month definitions also differ from specific task months. Floor-type quantities were unavailable in the amendment. Flag these issues for clarification instead of silently choosing an interpretation. [3, p. 1; 4, pp. 1, 3, 6, 8]

Labor pricing: the RFQ names wage determination 2015-4341, revision 27, dated July 22, 2024. Its rates were not independently reviewed. This sample contains no labor estimate or margin calculation. [2, p. 2]

EVIDENCE / HISTORICAL EXAMPLE

Sources and open questions

The source review is sufficient for a demonstration screen. It is not a complete proposal-compliance review or a bid-ready package. Require an experienced practitioner to check the first client deliverables before reliance.

Reviewed public evidence

[1] Final official RFQ notice and metadata: SAM.gov - W9123624Q5027. Historical final posting shown August 29, 2024.

[2] W9123624Q5027 Combined Solicitation Synopsis AMENDMENT 0003.pdf, pp. 1-4 reviewed for the quoted requirements. The local PDF has 44 pages; clauses beyond that range were not comprehensively reviewed.

[3] W9123624Q5027 Amendment 0003 SIGNED.pdf, p. 1.
[4] Attachment 2 Statement of Work Group 3 AMEND 0002.pdf, 11 pages. These public documents were downloaded from the official RFQ notice on October 23, 2026.

[5] Official SAM award notice, W9123624P5027. The total area on page 1 is our arithmetic sum of the nine published space areas, not an agency valuation.

Unresolved before any analogous live bid

Retrieve and reconcile the complete current attachment and amendment set, pricing schedule, floor plans and applicable wage rates. Confirm mandatory site visits, current registration/size eligibility, staffing, specialist arrangements and access requirements. The historical $22 million size standard is not a current eligibility determination. No win probability or margin is estimated.

About this historical-only edition

Prepared October 30, 2026 from the research sample dated October 23, 2026. Pages 1-2 are reproduced unchanged. This page retains that report's historical evidence and limitations; its dated Lakehurst watchlist and source [6] have been omitted. No new verification of a live opportunity was performed for this edition. The original report is preserved separately.

Use this closed procurement only to assess the report format. It is not an invitation to bid, proof of a client award, a complete compliance review or a future recompete forecast.